



GLOWING GREEN

Energy Tax Deductions for Lighting Contractors

"I believe totally in a Capitalist System, I only wish that someone would try it." - Frank Lloyd Wright

Did you know LIGHTING CONTRACTORS who provide energy certification for their clients have the potential to secure more jobs and receive tax savings due to the 2005 Energy Policy Act?

Engineered Tax Services (ETS) is the independent, licensed engineering firm you need to gain a competitive edge.

ETS partners with lighting contractors nationally to complete the independent energy certification process that provides significant tax benefits and a substantially increased return on investment for the contractor's clients. Through the energy certification process, clients of lighting contractors are awarded significant tax benefits from the 2005 Energy Policy Act, which was recently extended through December 31, 2013. With ETS as a resource, you will have a competitive edge by earning repeat and new business over lighting contractors who cannot offer their clients the same energy tax benefits you can provide through your partnership with ETS.

If you installed energy-efficient lighting systems into a PUBLIC building since 2006, ETS can assess your eligibility for significant tax savings.

We are approved for the Energy Efficiency Certification Process so you can start winning more jobs and increase profitability for your business immediately. When you partner with ETS, you get a licensed, third-party engineering firm at your side (as required by the IRS) to help your and your clients assess past, current and future projects for energy-efficient tax qualifications and complete the certification process.

ETS wants to be a resource and establish a mutually beneficial relationship with lighting contractors in which we can provide potential prospects to you and assist in certifying your projects for existing clients. We will also work with your clients CPAs to assist them in processing the tax benefits in the appropriate IRS format which is a unique process that requires tax expertise which ETS possesses.

Benefits to LIGHTING CONTRACTORS

Lighting contractors receive significant operational benefits as a result of the 2005 Energy Policy Act and its recent extension for these main reasons:

1. Commercial building owner clients of lighting contractors are eligible for a tax deduction of up to \$1.80 per square feet for the installation of energy saving systems into new or existing construction. By advising clients to incorporate energy-efficient lighting systems into buildings to save tax dollars, lighting contractors are realizing increased client satisfaction and loyalty.
2. Direct allocation of the Federal tax deduction (a partial deduction of \$.60 per square foot) to lighting contractors for the installation of energy saving lighting systems in new or existing public buildings owned by a Federal, state or local government.
3. Lighting contractors with the knowledge of these tax benefits are able to bid Public Building projects much more competitively and as we see an increase in Public Building production to stimulate the economy, this can be a significant tool in successfully winning bids.
4. Mutually beneficial relationship in which ETS will look to refer business opportunities in your area of expertise.

About Engineered Tax Services

We specialize in providing a wide spectrum of engineered accounting solutions such as energy tax credits, cost segregation studies, construction audits and insurance appraisals. ETS is a licensed engineering firm with professionally staffed engineers who marry the science of engineering with the principles of tax and accounting to arrive at financial solutions that result in increased cash flow, minimized tax payments and increased ROI.

To learn more about how ETS is helping lighting contractors gain a competitive edge, or to request a white paper on the 2005 Energy Policy Act, contact an ETS representative.



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